

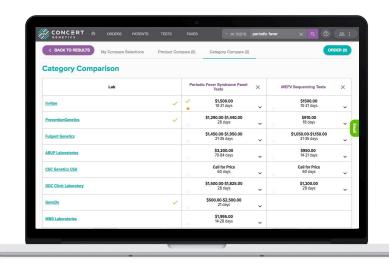
# CONCERT

Power precision medicine with a platform that supports genetic testing from end to end.

The Concert Platform integrates test selection, results retrieval and the insurance workflow in one intuitive system.

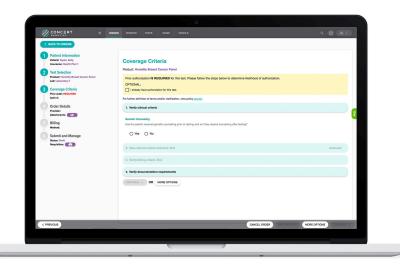
### **Every Lab, One Platform**

- Order tests from more than 300 labs in a single user-friendly interface
- Reduce costs by steering orders to contracted labs
- Save time by digitally populating requisition forms
- Track and receive digital results



## **Financial Stewardship**

- Avoid surprises by viewing insurance coverage criteria on a test-specific basis
- Simplify prior authorization with tracking and support tools
- Minimize payment denials and unnecessary downstream re-work



Trusted by thousands of genetics experts nationwide, the Concert Platform has a proven track record at leading hospitals and academic medical centers.

The Concert Platform brings continuity to genetic testing – from ordering and results to prior authorization and reimbursement – with valuable features that save time and money.

Key features include:

#### Search, Compare & Order

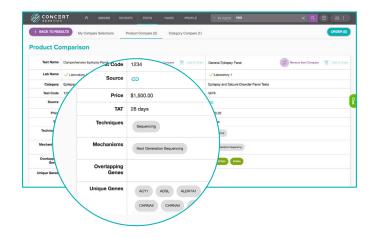
Clinicians search, compare and order tests from a database of the US genetic testing market – today more than 75,000 tests.

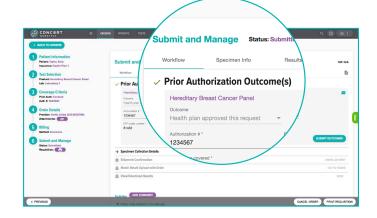
- Detailed comparisons of multi-gene panels support clinical decision making.
- Records of exact test orders (not just miscellaneous codes) on a patient- and provider-specific basis enable retrospective analysis.
- Pricing and test catalog data from labs across the market reveal opportunities to reduce testing costs.

#### **Coverage & Prior Authorization**

Health plan policies, coverage criteria and prior auth requirements are displayed on a test-specific basis.

- A policy intake process maps policy language to specific tests and coverage criteria.
- Prior authorization worklists enable the tracking of auths in-process and the storage of auth numbers (and denials) in a central location.





## **Laboratory Connectivity**

Ordering clinicians see health plan laboratory networks and their institution's preferred laboratories, and they connect easily to the lab they select.

- The platform digitally populates requisition forms for more than 100 laboratories.
- Results return electronically and are stored in the platform.
- A single login to the platform replaces the time and effort otherwise spent on multiple lab portal logins.

